



PulseTip is a part of Blue Lime Labs business accelerator.

PulseTip is an innovative HR tech. solution for employee engagement that provides straight forward value to large corporates.

In 2015 Employee engagement was the No. 1 HR problem across the globe, resulting in ~500 bn USD annual losses in US alone.

At PulseTip — we are changing that. Because we believe that every manager will take action to make their employees feel better, more satisfied, more engaged, and more productive.

If you share this believe, are passionate and ambitious enough to talk to global HR leaders and influencers apply now:

**Apply at:** <http://www.bluelimelabs.com/job-application-form/>

**For more information:**  
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## Global HR Software Sales Person to English speaking markets

We believe in entrepreneurship and hate job descriptions, so if you like to become your own boss and are creative enough to come up with new approaches and test them, you're the right candidate for us.

### Your goal at PulseTip:

- Sales to large corporate HR leaders in English speaking markets
- Searching for potential customers in
- Cold calling prospect clients .
- Communicating with existing clients.
- Generating leads.
- Scheduling and attending sales meetings.
- Participation in full cycle sales process.
- No consultancy — only execution.

### Requirements:

- Great command of English (both written and verbal)
- Any other European language is a bonus
- Knowledge in Human Resources is a vast advantage
- Excellent communication skills.
- Customer focused attitude.
- Entrepreneurial mindset
- Responsible and able to manage time effectively
- B2B sales experience is a must.

### We offer:

- To join a global product with untapped potential in an early stage
- Safe-road to become an entrepreneur
- Open environment to test and learn

Get to know us on [www.pulsetip.com](http://www.pulsetip.com)